

Contract Intelligence

Cost-effectively find, understand and act upon enterprise contracts

Efficient analysis of contracts is critical to meeting regulatory requirements, recognizing business value, and reducing legal risk, yet many corporations lack an organized method to act upon their diverse contract universe.

CLIENT APPLICATIONS



Contract discovery and collection, including CMS/database extraction



Pre-deal M&A contract diligence



Contract analysis and business intelligence for M&A integration and synergies



Regulatory compliance analysis and contract remediation for financial services, accounting, healthcare, data privacy and more



Corporate restructuring and Chapter 11-related contract data extraction and database management



Clause analysis and gap assessments to inform Contract Lifecycle Management (CLM)



Preparation & data extraction for migrations to contract management systems

Actionable Intelligence for Critical Decisions

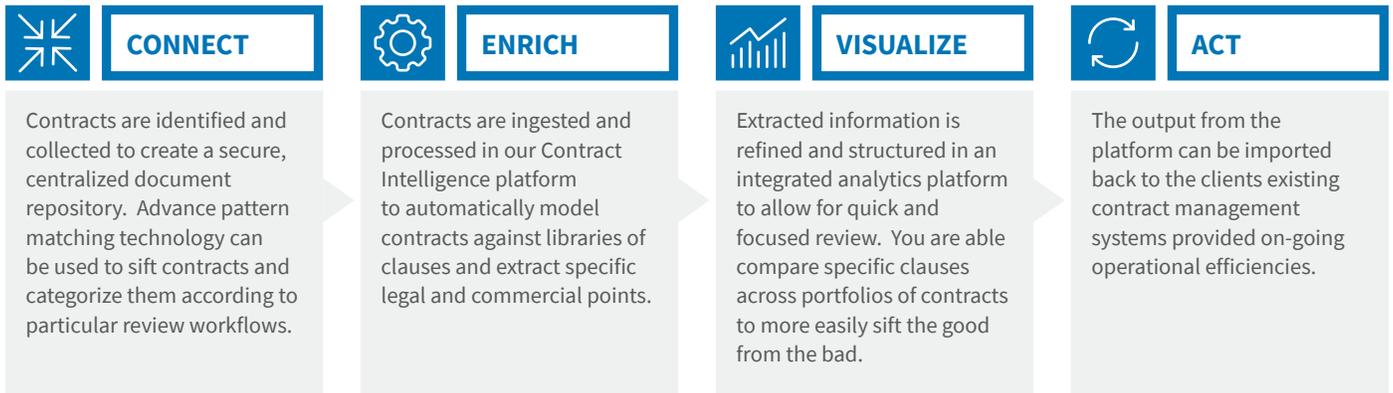
FTI Technology's Contract Intelligence ("CI") service helps organizations quickly identify relevant insights from within large contract datasets and understand important rights and obligations across industries and business units. CI does this by combining leading-edge artificial intelligence and analytics technology, advanced workflows, and attorney review teams experienced in contract analyses.

Tested Processes to Support Enterprise Contracts Initiatives

Drawing on a wealth of delivery experience, FTI's CI team applies a tested methodology that can be customized to client requirements and generally includes the following activities and workflows:

- Apply forensic techniques to securely collect and centralize relevant contract documents and preserve important metadata;
- Create a central digital inventory and searchable repository of contracts and terms/ clauses;
- Extract relevant contract terms and clauses automatically via artificial intelligence with the ability to enhance extraction through machine learning customized to client contracts and objectives;
- Organize contract documents into efficient workflows, build contract hierarchies to link master agreements with related ancillary documents and perform associated gap analyses;
- Conduct and manage cost-effective manual contract review in coordination with client's internal or external counsel;
- Generate structured data deliverables and analytic reports/ business intelligence to inform strategy and decision-making;
- Migrate readable contract documents and associated data to client or third-party systems.

Contract Intelligence: Integrated End-to-End Technology Solution



Legal and Regulatory Expertise Reduces Risk

The CI team leverages deep legal and regulatory expertise to ensure a thorough and defensible process. Our global team includes contract process experts, forensic experts, corporate investigation specialists and technology professionals that have led some of the largest and most complex regulatory response, information governance, M&A, litigation and investigative engagements. In addition, the Contract Intelligence service utilizes industry expertise across a number of vertical industries, including healthcare, financial services, retail, construction, energy and real estate.

Advanced Analytics Technology Streamlines Contract Collection and Review

The Contract Intelligence technology suite brings together advanced analytics tools and artificial intelligence, to expedite contract processes and further reduce cost. We are able to reduce legal risk and enhance the commercial value within contracts. This enables the team to quickly define critical contractual language and structure customized data outputs, all resulting in enhanced review productivity and quality deliverables.

Enhanced Workflows Ensure Quality While Reducing Costs

Custom solutions and workflows, designed by operational and subject matter experts, are executed by legal review teams that are specifically trained per engagement. Clients receive regular updates on review findings such as legal obligations, cost opportunities, risk exposure and any additional requirements.

Case Study: Corporate Restructuring

Challenge

In response to market disruption, a client had to restructure to preserve cash and liquidity. This meant the identification and analysis of hundreds of thousands of contracts from multiple business units within a six-week period.

Solution

Using analytics-based workflows and AI techniques, FTI Technology’s Contract Intelligence team culled the irrelevant document population by 90%, allowing focus on a small subset of relevant documents for review.

Impact

An on-time and under budget data deliverable that met filing requirements and served as a useful input for downstream commercial applications.



ABIGAIL COOKE

Director

+1 (917) 744-1783

abigail.cooke@fticonsulting.com