

Developing a comprehensive and persuasive case narrative can be a challenge for legal teams, especially in complex and fast-paced matters. Often, factual theories are developed late in the process, after compliance with discovery requests and without leveraging advanced analytics to obtain a thorough understanding of the materials at the outset. But advanced software and technical proficiency can now empower counsel to respond to legal issues at the speed of modern business.

FTI Technology's Story Development services enable counsel to receive, understand and act on important information earlier in the process, turning millions of documents into the concise factual narratives counsel needs for effective client interviews, deposition preparation, settlement negotiations, written discovery responses, advocacy papers and oral arguments. Our research team leverages its in-depth knowledge of data-mining and visual analytics, investigative research skills and efficient workflows to uncover the core materials needed to conduct strategic legal work. With this fulsome knowledge of the document population, and guidance and direction from counsel, FTI transforms the documents (and other source material) into a coherent story.

COMPREHENSIVE DELIVERABLES

Story Development arms counsel with easily comprehensible narrative accounts that quickly inform case strategy including first drafts of fact memos, witness summaries, chronologies and responses to written discovery requests.

We do this by providing:

Proficiency in advanced analytics

More than smart searching, we use a variety of best-of-breed analytics software to quickly understand the document population and find the material documents. This experience has been developed and honed over 150+ analytics research matters.

A team of expert former litigators

Our team of seasoned lawyers work closely with counsel to understand and anticipate client needs and ensure development of on-point materials throughout the matter. These experts have defended clients in complex litigations and government investigations and know how to craft practical accounts and apply advanced technology to support these efforts.

Time- and cost-effective processes

FTI has a proven track record of reducing costs through streamlined processes and advanced technology.

Story Development can run concurrently with FTI Technology's other review and research services including Find Facts Fast analytics research for more discrete fact-finding efforts, all the way to a fully managed production review.

EXAMPLE MATTERS

Internal fraud investigation

A global Fortune 500 company wanted to proactively investigate several of its global units to root out possible fraud after it was investigated in one jurisdiction. They turned to the FTI Technology team to provide Story Development services leveraging advanced analytics and experienced investigators for fact memo preparation. This team analyzed documents for numerous global markets, with hundreds of thousands of documents in many of these markets, and typically presented initial findings within 5-10 business days. For several jurisdictions, FTI prepared lengthy outlines detailing evidence of the suspicious activities including identifying the key players and related communications and other supporting documentation. In some instances, the researchers uncovered new issues of which counsel was unaware, resulting in additional fruitful investigation into other types of misconduct. As a result of the FTI's efforts, the company had a better understanding of its risk and was able to curtail further wrongdoing, including conducting informed employee interviews and, in some cases, terminating responsible employees.

EXAMPLE MATTERS (Continued)

Securities class action litigation

Shareholders filed a class action lawsuit against a primary products company for alleged material misstatements in public filings and reports to the board. As part of this lawsuit, FTI Technology provided managed review of both the English and foreign language documents. As the matter progressed to fact discovery, outside counsel turned to FTI to locate and summarize the material documents. In advance of each deposition, counsel shared key questions with the FTI researchers, who leveraged advanced analytics and investigative expertise to quickly find the relevant documents. Within several days, the Story Development team developed in-depth summaries of the findings for each deponent and continued to work with counsel to create a more fulsome list of deposition questions. While counsel conducted depositions, the Story Development team began investigating responses to requests for interrogatories. The team drafted privileged statements responsive to each request, summarizing material found in the documents, on which counsel could base its legal responses. When additional incidents occurred, FTI analyzed the company's documents for information relating to those events and fed material facts to counsel and the company in real time, allowing for a proactive response to the situation.

To learn more about FTI Technology's Story Development, please email StoryDevelopment@FTIConsulting.com.

TRUSTED GLOBAL LEADERS IN INFORMATION GOVERNANCE, E-DISCOVERY, AND INVESTIGATIONS

As part of FTI Consulting, FTI Technology offers deep experience in delivering tangible results in the context of investigations, litigation, mergers and acquisitions, regulatory issues, reputation management and restructuring. Our professionals, including forensic experts, corporate investigation specialists and technology and e-discovery professionals, are industry leaders experienced in many of the largest e-discovery matters of the past decade.

ABOUT FTI TECHNOLOGY

FTI Technology solves data-related business challenges, with expertise in legal and regulatory matters

As data grows in size and complexity, we help organizations better govern, secure, find, analyze and rapidly make sense of information. Innovative technology, expert services and tenacious problem-solving provide our global clients with defensible and repeatable solutions. Organizations rely on us to root out fraud, maintain regulatory compliance, reduce legal and IT costs, protect sensitive material, quickly find facts and harness organizational data to create business value. For more information, please visit www.ftitechnology.com.

For more information on our range of services, please contact:



Andrea Levine

+1 (212) 499-3617
andrea.levine@fticonsulting.com



Kathryn McCarthy

+1 (202) 312-9167
kathryn.mccarthy@fticonsulting.com



David Grant

+1 (212) 787-2606
david.grant@fticonsulting.com

EXPERTS WITH IMPACT™

About FTI Consulting

FTI Consulting is an independent global business advisory firm dedicated to helping organizations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional. FTI Consulting professionals, located in all major business centers throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges and opportunities. FTI Consulting, Inc., including its subsidiaries and affiliates, is a consulting firm and is not a certified public accounting firm or a law firm.

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